

CAPABILITY STATEMENT

COMPANY OVERVIEW

Imua Marketing & Strategy LLC, an SBA certified Service-Disabled Veteran-Owned Small Business, delivers data-driven insights, strategic communication, and tailored marketing solutions.

Founded by Daniel Otineru and Peter Arend, both U.S. Army veterans and current market research professionals, and John Presutti, a 30-year veteran in international marketing and research, Imua brings a mission-driven, results-oriented approach to strategic marketing and audience engagement.

Together, they offer deep technical and leadership experience and make a team that blends operational rigor with global insight.

IMUA MARKETING AND STRATEGY

6628 Sky Pointe DR STE 129-1430 Las Vegas, Nevada 89131, United States





UEI: LQLDG7NMYBC1 CAGE Code: 11CY5

LLC

NAICS CODES PSC CODES

PRIMARY NAICS:

541910 - Marketing Research And Public Opinion Polling

Secondary NAICS:

518210, 541613, 541720, 541810, 541820, 541850

B506 - Special Studies/Analysis- Data (Other Than Scientific)

R422 - Support- Professional: Market Research/Public

Opinion

R701 - Support- Management: Advertising

R702 - Support- Management: Data Collection

R708 - Support- Management: Public Relations

CORE COMPETENCIES

- Public Opinion Research
- Consumer Research
- Marketing and Advertising
- Marketing Strategy Development

- Communications Strategy Development
- Public Relations & Corporate Communications
- Digital Marketing & Media Consulting
- Management Consulting





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IMUA MARKETING AND STRATEGY LLC'S POSITIONING

At Imua Marketing & Strategy LLC, we understand that federal agencies and defense organizations operate in complex environments where public perception, trust, and influence directly affect mission success. Internal communications and analysis teams provide critical capabilities, yet agencies increasingly benefit from external partners who can bring fresh perspective, specialized methodologies, and cross-cultural expertise to complement existing efforts.

As a **Service-Disabled Veteran-Owned Small Business**, Imua offers a unique blend of **military-informed discipline**, **values-based research**, **and strategic communications expertise**. Our work is built on the principle that understanding human behavior - both domestically and abroad - is essential for shaping effective policy, countering adversarial influence, and advancing U.S. interests.

We deliver:

- Independent, trusted insights to strengthen policy, programs, and strategic communications.
- Culturally attuned frameworks informed by firsthand experience in Europe, the Middle East, Africa, and Asia.
- Values-based analysis that uncovers not just what people believe, but why, enabling more effective outreach and influence.
- Agile, mission-driven execution aligned with federal contracting requirements and national security priorities.

With Imua, agencies gain a partner who bridges rigorous research, operational credibility, and strategic foresight—helping missions move forward with strength.

DIFFERENTIATORS

Military-informed perspective: Bringing operational discipline and strategic foresight to research and communications.

Global cross-cultural expertise: Hands-on experience in diverse regions where cultural nuance determines outcomes.

Values-based methodology: Rooted in multi-disciplinary academic theories of human behavior, we are experts in uncovering the "why" behind opinions and behaviors, and how to leverage it for effective strategy development.

SDVOSB designation: Enabling federal partners to meet procurement goals while gaining elite strategic insight, as both a Prime Contractor or Sub-Contractor.

Boutique agility with global reach: Small enough to adapt quickly, experienced enough to deliver at scale.

Expertise of a large consultancy, boutique agency pricing: With over three decades of experience with major brands and governmental agencies, we delivery cost-effective, high-level results.



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